

TRUPARTNER CREDIT UNION, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2017 AND 2016

WITH

INDEPENDENT AUDITORS' REPORT

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Members of
TruPartner Credit Union, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of TruPartner Credit Union, Inc., which comprise the statements of financial condition as of December 31, 2017 and 2016, and the related statements of income, comprehensive income, changes in members' equity and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

To the Board of Directors and Members of
TruPartner Credit Union, Inc.
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Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of TruPartner Credit Union, Inc. as of December 31, 2017 and 2016, and the results of their income and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Whitmer & Company CPA's, LLP". The signature is written in a cursive, flowing style.

Whitmer & Company CPA's, LLP
Cincinnati, Ohio

February 20, 2018

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF FINANCIAL CONDITION
DECEMBER 31, 2017 AND 2016

ASSETS

	<u>2017</u>	<u>2016</u>
Cash and Cash Equivalents (Note B)	\$ 3,807,415	\$ 6,131,609
Deposits at the Corporate Credit Union (Note C)	1,185,196	1,185,196
Time Deposits (Note D)	22,569,065	26,545,271
Investments Held-to-Maturity, Net (Note E)	26,343,157	31,273,089
Investments Available-for-Sale (Note F)	102,820	103,012
Other Investments (Note G)	3,053,780	2,892,159
Loans Receivable, Net of Allowance for Loan Losses (Note H)	82,224,893	73,381,596
Loans in Process of Foreclosure (Note H)	161,828	172,828
Loans in Process of Liquidation (Note H)	6,750	9,828
Accrued Interest Receivable	461,182	393,920
Premises and Equipment, Net (Note I)	5,164,562	3,118,101
American Share Insurance Deposit	1,723,877	1,750,923
Foreclosed Assets (Note J)	923,609	1,010,533
Core Deposit Intangible	108,163	156,235
Prepaid Expenses and Other Assets	<u>1,319,987</u>	<u>1,038,409</u>
Total Assets	<u>\$ 149,156,284</u>	<u>\$ 149,162,709</u>

LIABILITIES AND MEMBERS' EQUITY

Liabilities		
Members' shares and savings accounts (Note L)	\$ 132,754,757	\$ 132,362,442
Line of credit (Note K)	-	-
Accrued expenses and other liabilities	<u>950,806</u>	<u>1,668,215</u>
Total Liabilities	<u>133,705,563</u>	<u>134,030,657</u>
Commitments and Contingent Liabilities (Note O)	<u>-</u>	<u>-</u>
Members' Equity, Substantially Restricted		
Regular reserves	3,379,315	3,379,315
Undivided earnings	5,586,419	5,267,558
Equity acquired in acquisition	6,482,924	6,482,924
Accumulated other comprehensive income	<u>2,063</u>	<u>2,255</u>
Total Members' Equity	<u>15,450,721</u>	<u>15,132,052</u>
Total Liabilities and Members' Equity	<u>\$ 149,156,284</u>	<u>\$ 149,162,709</u>

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF INCOME
YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Interest Income		
Interest and fees on loans	\$ 4,801,312	\$ 4,320,968
Investment income	988,869	974,222
Total Interest Income	<u>5,790,181</u>	<u>5,295,190</u>
Interest Expense		
Members' shares and savings accounts	546,569	565,143
Interest on borrowed money	48	188
Total Interest Expense	<u>546,617</u>	<u>565,331</u>
Net Interest Income	5,243,564	4,729,859
Provision for Loan Losses	488,770	144,930
Net Interest Income after Provision for Loan Losses	<u>4,754,794</u>	<u>4,584,929</u>
Non-Interest Income		
Income from fees and charges	825,316	1,073,120
Insurance commissions	93,760	101,703
Income on rental of foreclosed assets	13,875	12,320
Gain on sale of assets	4,799	-
Gain (Loss) on sale of foreclosed assets	33,827	(21,022)
Total Non-Interest Income	<u>971,577</u>	<u>1,166,121</u>
Non-Interest Expense		
Compensation and benefits	2,383,801	2,289,814
Operations	2,138,434	2,354,116
Occupancy	453,773	398,100
American Share Insurance Premium	33,778	-
Education and promotion	132,121	155,851
Core deposit intangible amortization	48,072	58,906
Professional and outside services	172,435	304,691
Foreclosed assets expense	64,496	90,655
Total Non-Interest Expense	<u>5,426,910</u>	<u>5,652,133</u>
Excess of Assets Acquired Over Liabilities Assumed in the Acquisition of CACU	<u>19,400</u>	<u>36,234</u>
Net Income	<u>\$ 318,861</u>	<u>\$ 135,151</u>

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF COMPREHENSIVE INCOME
YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Net Income	\$ 318,861	\$ 135,151
Changes in net unrealized gain (loss) on securities available-for-sale	<u>(192)</u>	<u>(1,146)</u>
Total Comprehensive Income	<u>\$ 318,669</u>	<u>\$ 134,005</u>

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF CHANGES IN MEMBERS' EQUITY
YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>Regular</u>	<u>Undivided</u>	<u>Equity</u>	<u>Accumulated</u>	<u>Total</u>
	<u>Reserves</u>	<u>Earnings</u>	<u>in Acquisition</u>	<u>Other</u>	<u>Equity</u>
				<u>Comprehensive</u>	
				<u>Income</u>	
Balances, December 31, 2015	\$ 3,244,164	\$ 5,267,558	\$ 6,482,924	\$ 3,401	\$14,998,047
Comprehensive Income (Loss)	-	135,151	-	(1,146)	134,005
Transfer	<u>135,151</u>	<u>(135,151)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Balances, December 31, 2016	3,379,315	5,267,558	6,482,924	2,255	15,132,052
Comprehensive Income (Loss)	<u>-</u>	<u>318,861</u>	<u>-</u>	<u>(192)</u>	<u>318,669</u>
Balances, December 31, 2017	<u>\$ 3,379,315</u>	<u>\$ 5,586,419</u>	<u>\$ 6,482,924</u>	<u>\$ 2,063</u>	<u>\$15,450,721</u>

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Cash Flows from Operating Activities		
Net income	\$ 318,861	\$ 135,151
Adjustments to reconcile net income to net cash provided by (used in) operating activities		
Depreciation	314,476	276,467
Amortization of premiums and discounts	(7,356)	11,185
Amortization of core deposits	58,803	58,906
Provision for loan losses (including negative shares)	514,122	192,139
(Gain) loss on sale of foreclosed assets	(33,827)	21,022
(Increase) decrease in interest receivable	(67,262)	22,654
(Increase) decrease core deposit	48,072	48,072
(Increase) decrease in prepaid expenses and other assets	(281,578)	(374,898)
Increase (decrease) in accrued expenses and other liabilities	<u>(717,409)</u>	<u>490,153</u>
Total adjustments	<u>(171,959)</u>	<u>745,700</u>
Net Cash Provided by (Used in) Operating Activities	<u>146,902</u>	<u>880,851</u>
Cash flows from Investing Activities		
Proceeds from maturities of time deposits	10,539,000	9,201,000
Payments for the purchase of time deposits	(6,564,000)	(8,576,896)
Proceeds from investments held-to-maturity	7,500,000	35,865,000
Payments for investments held-to-maturity	(2,561,506)	(33,603,910)
(Increase) decrease in other investments	(161,621)	(122,463)
(Increase) decrease in American Share Insurance deposit	27,046	(9,420)
Net (increase) decrease in consumer loans	(9,354,072)	(8,170,761)
Proceeds from sale of foreclosed assets	280,740	74,378
Net (increase) decrease in foreclosed assets	(159,989)	(841,565)
Purchase of fixed assets	<u>(2,360,937)</u>	<u>(241,418)</u>
Net Cash Provided by (Used in) Investing Activities	<u>(2,815,339)</u>	<u>(6,426,055)</u>

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
STATEMENTS OF CASH FLOWS (CONTINUED)
YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Cash Flows from Financing Activities		
Advance on line of credit	433,509	1,451,543
Payment on line of credit	(433,509)	(1,451,543)
Net increase (decrease) in members' shares and savings accounts, net of acquisition	<u>344,243</u>	<u>(2,064,493)</u>
Net Cash Provided by (Used in) Financing Activities	<u>344,243</u>	<u>(2,064,493)</u>
Increase (Decrease) in Cash and Cash Equivalents	<u>(2,324,194)</u>	<u>(7,610,147)</u>
Cash and Cash Equivalents, Beginning of Year	<u>6,131,609</u>	<u>13,741,756</u>
Cash and Cash Equivalents, End of Year	<u>\$ 3,807,415</u>	<u>\$ 6,131,609</u>
Supplemental Cash Flow Disclosure:		
Cash paid for interest expense	\$ 546,617	\$ 565,331
Increase (decrease) in unrealized gain on securities available-for-sale	\$ (192)	\$ (1,146)
Loans transferred to foreclosed assets	\$ 93,641	\$ 844,204

See accompanying notes and independent auditors' report.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Date of Management's Review of Subsequent Events

Management has evaluated subsequent events through February 20, 2018, the date which the financial statements were available to be issued.

Nature of Business

The TruPartner Credit Union, Inc.'s operations are principally related to holding deposits for and making loans to members of the Credit Union who are employees of selected groups in southwest Ohio. The Credit Union's primary source of income is interest generated from credit card, automobile and real estate loans to members.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Specifically, management has made estimates based on assumptions for fair value of financial instruments and the assessment of other than temporary impairment on investments. Actual results could differ from those estimates.

Investment Securities

The Credit Union's investments in securities are classified and accounted for as follows:

Held-to-Maturity: Government and government agency bonds, notes and certificates which the Credit Union has the positive intent and ability to hold to maturity are reported at cost, adjusted for amortization of premiums and accretion of discounts which are recognized in interest income using the straight-line method over the period to maturity.

Available-for-Sale: Government and government agency bonds, notes and certificates are classified available-for-sale when the Credit Union anticipates that the securities could be sold in response to rate changes, prepayment risk, liquidity, availability of and the yield on alternative investments and other market and economic factors. These securities are reported at fair value.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Unrealized gains and losses on securities available-for-sale are recognized as direct increases or decreases in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment (OTTI) losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Credit Union to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and the costs of securities sold are determined using the specific identification method.

The Credit Union does not maintain a trading portfolio.

Loans Held for Sale

The Credit Union had no loans held for sale at December 31, 2017 and 2016.

Loans to Members

Loans are reported at their recorded investment, which is the outstanding principal balance plus accrued interest and net of any unearned income, such as deferred fees or costs, charge-offs and unamortized premiums or discounts on originated loans. Interest on loans is recognized over the term of the loan and is calculated using the simple-interest method on principal amounts outstanding. When principal or interest is delinquent for 61 days or more, the Credit Union evaluates the loan for nonaccrual status.

After a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Subsequent collections of interest payments on nonaccrual loans are recognized as interest income unless ultimate collectability of the loan is in doubt. Cash collections on loans where ultimate collectability remains in doubt are applied as reductions of the loan principal balance and no interest income is recognized until the principal balance has been collected.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Allowance for Loan Losses

The allowance for loan losses reflects management's judgment of probable loan losses inherent in the portfolio. The Credit Union uses a disciplined process and methodology to establish the allowance for loan losses each month. To determine the total allowance for loan losses, management estimates the reserves needed for each segment of the portfolio, including loans analyzed individually and loans analyzed on a pooled basis. The allowance for loan losses consists of amounts applicable to: (i) the new auto portfolio, (ii) the used auto portfolio, (iii) the other collateral portfolio, (iv) the first mortgage portfolio, (v) the home equity portfolio, (vi) the unsecured portfolio, (vii) the non participation business loans, (viii) the share secured portfolio, (ix) the credit card portfolio, and (x) the indirect loan portfolio. The allowance includes commercial loan participations that are risk rated using modeling techniques and adjusted periodically if it is determined that the risk has changed. The allowance also includes automobile loan participations that are to be segregated by new and used collateral. The allowance is based on the Credit Union's new and used loan allowance percentages as the Credit Union builds history and adjusts periodically.

To determine the balance of the allowance account, loans are pooled by portfolio segment and losses are modeled using historical experience and quantitative and other mathematical techniques over the loss emergence period. Management exercises significant judgment in determining the estimation method that fits the credit risk characteristics of each portfolio segment. The Credit Union uses internally-developed models in this process. Management must use judgment in establishing additional input metrics for the modeling processes. The models and assumptions used to determine the allowance are independently validated and reviewed to ensure that their theoretical foundation, assumptions, data integrity, computational processes, reporting practices and end-user controls are appropriate and properly documented.

The establishment of the allowance for loan losses relies on a consistent process that requires multiple layers of management review and judgment and responds to changes in economic conditions, member behavior, and collateral value, among other influences. From time to time, events or economic factors may affect the loan portfolio, causing management to provide additional amounts to or release balances from the allowance for loan losses. The Credit Union's allowance for loan losses is sensitive to risk ratings assigned to individually evaluated loans and economic assumptions and delinquency trends driving statistically modeled reserves. Individual loan risk ratings are evaluated based on each situation by experienced senior credit officers.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Management monitors differences between estimated and actual incurred loan losses. This monitoring process includes periodic assessments by senior management of loan portfolios and the models used to estimate incurred losses in those portfolios. Additions to the allowance for loan losses are made by charges to the provision for loan losses. Credit exposures deemed to be uncollectible are charged against the allowance for loan losses. Recoveries of previously charged off amounts are credited to the allowance for loan losses.

Loan Charge-offs

For consumer loans, the Credit Union generally fully or partially charges down to the fair value of collateral securing the asset when:

- management judges the asset to be uncollectible;
- repayment is deemed to be protracted beyond reasonable time frames;
- the asset has been classified as a loss by either the Credit Union's internal loan review process or external examiners;
- the member has filed bankruptcy and the loss becomes evident owing to a lack of assets; or
- the loan is 180 days past due unless well secured and/or in the process of collection.

The Credit Union's charge-off policies by segment of the loan portfolio are as follows:

- *New Automobile Loans* - The Credit Union generally fully charges off when the loan is 180 days past due.
- *Used Automobile Loans* - The Credit Union generally fully charges off when the loan is 180 days past due.
- *Indirect - New & Used Automobile Loans* - The Credit Union generally fully charges off when the loan is 180 days past due.
- *First Mortgage Loans* - The Credit Union generally writes down to the net realizable value when the loan is 180 days past due.
- *Real Estate Loans* - The Credit Union generally writes down to the net realizable value when the loan is 180 days past due.
- *Credit Cards* - The Credit Union generally fully charges off when the loan is 180 days past due.
- *Other Loans* - The Credit Union generally fully charges off when the loan is 180 days past due.
- *Participation Loans* - The Credit Union fully charges off when the primary source determines that a loss has been incurred.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Troubled Debt Restructurings

In situations where, for economic or legal reasons related to a member's financial difficulties, the Credit Union grants a concession for other than an insignificant period of time to the member that the Credit Union would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Credit Union strives to identify members in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Credit Union grants the member new terms that provide for a reduction of either interest or principal, the Credit Union measures any impairment on the restructuring as previously noted for impaired loans.

In addition to the allowance for the pooled portfolios, the Credit Union develops a separate allowance for loans that are identified as impaired through a TDR.

Premises and Equipment

Land is carried at cost. Buildings, improvements, leasehold improvements, furniture, fixtures and equipment are carried at cost, less accumulated depreciation and amortization. The building, furniture, fixtures, and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the terms of the related leases.

Impairment of Long-Lived Assets

Long-lived assets and certain identifiable intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Management reviews all material assets annually for possible impairment. If such assets are considered to be impaired, the impairment recognized is measured as the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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American Share Insurance Deposit

The deposit in American Share Insurance is in accordance with the insurance company's regulations which require a deposit by each insured Credit Union in an amount equal to 1% of its insured shares. The deposit would be refunded to the Credit Union if its insurance coverage is terminated or it converts to insurance coverage from another source.

During 2016, American Share Insurance did not charge a special premium assessment. American Share Insurance charged a special premium assessment in 2017 of \$33,778.

Foreclosed Assets

Real estate properties acquired through or in lieu of loan foreclosure are initially recorded at fair value less estimated selling cost at the date of foreclosure. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, valuations are periodically performed by management and property held for sale is carried at lower of the new cost basis or fair value less cost to sell. Impairment losses on property to be held and used are measured as the amount by which the carrying amount of a property exceeds its fair value. Costs of significant property improvements are capitalized, whereas costs relating to holding property are expensed. Valuations are periodically performed by management, and any subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the lower of its cost or fair value less cost to sell.

Members' Shares and Savings Accounts

Members' shares and savings accounts are subordinated to all other liabilities of the Credit Union upon liquidation. Interest on members' shares and savings accounts is based on available earnings at the end of an interest period and is not guaranteed by the Credit Union. Interest rates on members' share and savings accounts are set by the Board of Directors based on an evaluation of current and future market conditions.

Members' Equity

The Credit Union is required by regulation to maintain a statutory reserve. This reserve, which represents a regulatory restriction of members' equity, is not available for the payment of interest.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Comprehensive Income

Comprehensive income consists of net income and other comprehensive income that includes unrealized gains and losses on securities available-for-sale.

Income Taxes

The Credit Union is exempt, by statute, from federal and state income taxes except for rental income and certain fees and services and other products and services which have been deemed by the Internal Revenue Service (IRS) in technical advice memorandums (TAM) released in March, 2007 to be unrelated to the specific entity's exempt purpose. As presented in the technical advice memorandums, the net taxable income from these products and services is subject to income taxes under the Unrelated Business Income Tax (UBIT) regulations.

Credit unions have litigated against the IRS positions noted in the TAMs, and courts declared in 2009 and 2010 that revenue from insurance products sold to members, which helps them protect their financial well-being, qualifies as exempt purpose income, contrary to the IRS position in the TAMs. The IRS has subsequently issued any clarifications of the positions taken in its TAMs, and the litigation did not resolve all items being disputed between the industry and the IRS. The court decision did clarify that revenue received from services provided to non-credit union members is unrelated business income.

The Credit Union adopted FASB Accounting Standards Codification 740-10, *Accounting for Uncertainty in Income Taxes* and has evaluated its tax positions taken for all open tax years. Currently 2017, 2016, 2015 and 2014 tax years are open and subject to examination by the Internal Revenue Service. However, the Credit Union is not currently under audit nor has the Organization been contacted by the Internal Revenue Service.

Off-Balance-Sheet Credit Related Financial Instruments

In the ordinary course of business, the Credit Union has entered into commitments to extend credit. Such financial instruments are recorded when they are funded.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Fair Value Measurements

The Credit Union follows the guidance of FASB ASC 825, *Financial Instruments*, and FASB ASC 820, *Fair Value Measurements*. This guidance permits entities to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This guidance clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Under this guidance, fair value measurements are not adjusted for transaction costs. This guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

NOTE B - CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of funds due from financial institutions, corporate credit unions, the Federal Reserve and the Credit Union's change fund. For purposes of the statements of financial condition and the statements of cash flows, the Credit Union considers all highly liquid debt instruments with original maturities of three months or less and any certificates of deposit that do not contain early withdrawal penalties to be cash equivalents.

The composition of these investments at December 31 is as follows:

	<u>2017</u>	<u>2016</u>
Cash due from Financial Institutions	\$ 134,805	\$ 134,919
Cash due from Corporate Credit Unions	1,516,777	2,804,502
Cash due from Federal Reserve	1,050,804	2,380,100
Change Fund	<u>1,105,029</u>	<u>812,088</u>
 Total Cash and Cash Equivalents	 <u>\$ 3,807,415</u>	 <u>\$ 6,131,609</u>

**TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE C - DEPOSITS AT THE CORPORATE CREDIT UNION

The Credit Union has a total of \$2,701,973 on deposit at the Corporate Credit Union at December 31, 2017 and \$3,989,698 at December 31, 2016. The Credit Union is required to maintain permanent capital with the Corporate Credit Union as uninsured membership shares.

A summary of funds reported on the accompanying financial statements at December 31 is as follows:

	<u>2017</u>	<u>2016</u>
Cash and Cash Equivalents (Note B)	\$ 1,516,777	\$ 2,804,502
Perpetual Capital at the Corporate Credit Union	<u>1,185,196</u>	<u>1,185,196</u>
Total Deposits at the Corporate Credit Union	<u>\$ 2,701,973</u>	<u>\$ 3,989,698</u>

The weighted average yield and carrying value of all deposits at the Corporate Credit Union at December 31 are as follows:

	<u>2017</u>		<u>2016</u>	
	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value
Deposits at the Corporate Credit Union	0.80%	<u>\$ 1,185,196</u>	0.35%	<u>\$ 1,185,196</u>

The carrying values of deposits at the Corporate Credit Union shown by contractual maturity at December 31 are summarized below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

	<u>2017</u>	<u>2016</u>
No Maturity - Perpetual Capital Contributed	<u>\$ 1,185,196</u>	<u>\$ 1,185,196</u>

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

NOTE D - TIME DEPOSITS

The Credit Union has certificates at December 31, 2017 that bear interest ranging from 0.20% to 2.40% and have penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

The weighted average yields and carrying values of the time deposits at December 31 are as follows:

	<u>2017</u>		<u>2016</u>	
	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value
Time deposits	1.64%	\$ <u>22,569,065</u>	1.38%	\$ <u>26,545,271</u>

The carrying values of time deposits shown by contractual maturity are summarized below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

	<u>2017</u>	<u>2016</u>
Maturity within One Year	\$ 7,833,932	\$ 9,649,686
Maturity after One through Five Years	<u>14,735,133</u>	<u>16,895,585</u>
	<u>\$ 22,569,065</u>	<u>\$ 26,545,271</u>

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

NOTE E - INVESTMENTS HELD-TO-MATURITY

The weighted average yields, amortized cost and estimated fair values of investments classified as held-to-maturity at December 31 are as follows:

	<u>Weighted Average Yield</u>	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Estimated Fair Value</u>
December 31, 2017:					
FHLB	1.34%	\$ 3,996,730	\$ 50	\$ 28,095	\$ 3,968,685
FHLMC	1.39%	13,745,898	-	189,423	13,556,475
FNMA	1.36%	6,250,138	882	50,910	6,200,110
FFCB	1.59%	2,001,133	-	33,658	1,967,475
Other Investment Accounts	0.07%	<u>349,258</u>	<u>-</u>	<u>-</u>	<u>349,258</u>
		<u>\$ 26,343,157</u>	<u>\$ 932</u>	<u>\$ 302,086</u>	<u>\$ 26,042,003</u>
December 31, 2016:					
FHLB	1.35%	\$ 4,742,463	\$ -	\$ 19,918	\$ 4,722,545
FHLMC	1.29%	16,257,010	-	164,060	16,092,950
FNMA	1.29%	7,497,819	-	38,451	7,459,368
FFCB	1.40%	2,504,880	-	40,980	2,463,900
Other Investment Accounts	0.07%	<u>287,752</u>	<u>-</u>	<u>-</u>	<u>287,752</u>
		<u>\$ 31,289,924</u>	<u>\$ -</u>	<u>\$ 263,409</u>	<u>\$ 31,026,515</u>

The above chart does not include the December 31, 2016 unamortized balance of the mark to market adjustment of investments acquired at acquisition of \$16,835 which is being amortized over twenty-seven months.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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The amortized cost and estimated fair value of investments held-to-maturity at December 31 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	2017		2016	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
No Contractual Maturity	\$ 349,258	\$ 349,258	\$ 287,752	\$ 287,752
Maturity within One Year	5,748,294	5,718,690	4,270,018	4,271,183
Maturity after One through Five Years	<u>20,245,605</u>	<u>19,974,055</u>	<u>26,732,154</u>	<u>26,467,580</u>
	<u>\$ 26,343,157</u>	<u>\$ 26,042,003</u>	<u>\$ 31,289,924</u>	<u>\$ 31,026,515</u>

Information pertaining to securities with gross unrealized gains and losses at December 31 aggregated by investment category and length of time that individual securities have been in a continuous gain or loss position follows:

	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Gains/(Losses)	Fair Value	Gross Unrealized Gains/(Losses)	Fair Value	Gross Unrealized Gains/(Losses)

December 31, 2017:

FHLB	\$ 499,540	\$ (460)	\$ 3,469,145	\$ (27,585)	\$ 3,968,685	\$ (28,045)
FHLMC	995,170	(4,830)	12,561,305	(184,593)	13,556,475	(189,423)
FNMA	-	-	6,200,110	(50,028)	6,200,110	(50,028)
FFCB	-	-	<u>1,967,475</u>	<u>(33,658)</u>	<u>1,967,475</u>	<u>(33,658)</u>
	<u>\$ 1,494,710</u>	<u>\$ (5,290)</u>	<u>\$ 24,198,035</u>	<u>\$ (295,864)</u>	<u>\$ 25,692,745</u>	<u>\$ (301,154)</u>

December 31, 2016:

FHLB	\$ 1,249,908	\$ (30)	\$ 3,472,637	\$ (19,888)	\$ 4,722,545	\$ (19,918)
FHLMC	1,516,010	2,384	14,576,940	(166,444)	16,092,950	(164,060)
FNMA	1,002,945	(461)	6,456,423	(37,990)	7,459,368	(38,451)
FFCB	<u>502,320</u>	<u>(728)</u>	<u>1,961,580</u>	<u>(40,252)</u>	<u>2,463,900</u>	<u>(40,980)</u>
	<u>\$ 4,271,183</u>	<u>\$ 1,165</u>	<u>\$ 26,467,580</u>	<u>\$ (264,574)</u>	<u>\$ 30,738,763</u>	<u>\$ (263,409)</u>

TRUPARTNER CREDIT UNION, INC.
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Management evaluates securities for other-than-temporary impairment on at least a quarterly basis and more frequently when economic or market concerns warrant such evaluation. Consideration is given to 1) the length of time and the extent to which the fair value has been less than cost, 2) the financial condition and near-term prospects of the issuer, and 3) the intent and ability of the Credit Union to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Market changes in interest rates and market changes in credit spreads will cause normal fluctuations in the market price of securities and the possibility of temporary unrealized gains and losses. These securities were purchased during 2012 through 2017 and the temporary gains and losses are due primarily to the rising and falling of market interest rates during that period. The Credit Union reviews all of its securities for impairment at least quarterly. The Credit Union has determined that there were no additional other-than-temporary impairments associated with these securities at December 31, 2017 and 2016.

NOTE F - INVESTMENTS AVAILABLE-FOR-SALE

The amortized cost and estimated fair value of securities available-for-sale are as follows:

	December 31, 2017			
	Weighted Average <u>Yield</u>	Amortized <u>Cost</u>	Gross Unrealized <u>Gain</u>	Estimated Fair <u>Value</u>
United Government Securities A-Bond Fund	1.36%	<u>\$ 100,757</u>	<u>\$ 2,063</u>	<u>\$ 102,820</u>
	December 31, 2016			
	Weighted Average <u>Yield</u>	Amortized <u>Cost</u>	Gross Unrealized <u>Gain</u>	Estimated Fair <u>Value</u>
United Government Securities A-Bond Fund	1.36%	<u>\$ 100,757</u>	<u>\$ 2,255</u>	<u>\$ 103,012</u>

There is no contractual maturity for this investment.

NOTE G - OTHER INVESTMENTS

The Credit Union has a whole life insurance policy issued by New York Life Insurance Company which is a funding mechanism used to offset employee benefit costs. The surrender value at December 31, 2017 and 2016 approximated \$3,053,780 and \$2,892,159, respectively.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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NOTE H - LOANS RECEIVABLE

The composition of loans to members as of December 31 is as follows:

	<u>2017</u>	<u>2016</u>
New Automobiles	\$ 4,299,849	\$ 3,333,542
Used Automobiles	15,986,980	14,220,486
Indirect-New & Used Automobiles	11,616	26,218
First Mortgages	13,820,154	11,453,660
Real Estate	6,526,428	6,373,155
Credit Cards	6,247,960	6,632,710
Automobile Loan Participations	10,634,588	8,263,987
Commercial Loan Participations	11,455,584	8,739,223
Student Loan Participations	2,141,384	1,473,761
Other	4,141,910	4,052,600
Purchased Notes (see following summary)	4,828,172	6,760,615
Member Business Loans	<u>2,861,726</u>	<u>2,577,456</u>
Total	82,956,351	73,907,413
Less: Allowance for Loan Losses	(562,880)	(343,161)
Loans in Process of Liquidation	(6,750)	(9,828)
Loans in Process of Foreclosure	<u>(161,828)</u>	<u>(172,828)</u>
Loans to Members, Net	<u>\$ 82,224,893</u>	<u>\$ 73,381,596</u>

Included in unsecured loans receivable are negative shares in the amount of \$44,560 and \$36,949 as of December 31, 2017 and 2016, respectively.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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A summary of purchased notes acquired as of December 31 is as follows:

	<u>2017</u>	<u>2016</u>
New Automobiles	\$ 302,052	\$ 600,072
Used Automobiles	546,128	1,346,721
First Mortgages	2,959,030	3,440,042
Real Estate	1,161,044	1,411,605
Other	<u>249,907</u>	<u>341,433</u>
 Total Purchased Notes	 5,218,161	 7,139,873
Less: Purchased Note Discounts		
Loan Credit Adjustment	(384,218)	(370,921)
Loan Discount Rate	<u>(5,771)</u>	<u>(8,337)</u>
 Purchased Notes, Net	 <u>\$ 4,828,172</u>	 <u>\$ 6,760,615</u>

A summary of estimated loan balances by principal maturity as of December 31 is as follows:

	<u>2017</u>	<u>2016</u>
No Contractual Maturity	\$ 24,231,556	\$ 9,551,113
Maturity within One Year	10,892,642	10,052,517
Maturity from One to Five Years	29,210,899	29,268,024
Maturity over Five Years	<u>17,889,796</u>	<u>24,509,942</u>
 Total Loans to Members	 <u>\$ 82,224,893</u>	 <u>\$ 73,381,596</u>

Loans on which the accrual of interest has been discontinued or reduced amounted to \$997,780 and \$1,305,956 at December 31, 2017 and 2016, respectively. If interest on those loans had been accrued at their original rates income would have been \$54,417 and \$42,879, respectively. All loans past due 61 days or more are on non-accrual status.

The Credit Union has no commitments to loan additional funds to borrowers whose loans have been modified.

The maximum term of a real estate loan is thirty years.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Certain officers, directors and employees of the Credit Union, including their immediate families, were loan customers during 2017 and 2016. Such loans were in the ordinary course of business at normal credit terms including interest rates and collateralization and do not represent more than a normal risk of collection. Total loans outstanding to these persons at December 31, 2017 and 2016 amounted to \$3,073,002 and \$2,169,178, respectively.

Loans in process of foreclosure were outstanding for \$161,828 and \$172,828 at December 31, 2017 and 2016, respectively. The estimated net realizable value of the collateral securing the loans in process of foreclosure at December 31, 2017 and 2016 were valued at \$161,828 and \$172,828 by the Credit Union.

Loans in process of liquidation were outstanding for \$6,750 and \$9,828 at December 31, 2017 and 2016, respectively. The collateral securing the loans in process of liquidation at December 31, 2017 and 2016 was valued at \$6,750 and \$9,871, respectively, by the Credit Union or subsequent sale of collateral.

ALLOWANCE FOR LOAN LOSSES

The Credit Union has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the Credit Union's portfolio. For purposes of determining the allowance for loan losses, the Credit Union segments certain loans in its portfolio by product type. The Credit Union's loans are segmented into the following pools: new automobiles, used automobiles, indirect-new and used automobiles, first mortgages, real estate, credit card and other. The Credit Union also sub-segments one of these segments into classes based on the associated risks within that segment. Other loans are divided into the following four classes: (a) other collateral, (b) unsecured, (c) lease, and (d) share secured. Each class of loan requires significant judgment to determine the estimation method that fits the credit risk characteristics of its portfolio segment. The Credit Union uses an internally developed model in this process. Management must use judgment in establishing additional input metrics for the modeling processes. The models and assumptions the Credit Union uses to determine the allowance are independently validated and reviewed to ensure that their theoretical foundation, assumptions, data integrity, computational processes, reporting practices, and end-user controls are appropriate and properly documented.

The following are the factors the Credit Union uses to determine the balance of the allowance account for each segment or class of loans.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Secured by Personal Property Loans

Secured by personal property loans are pooled by portfolio class and a historical loss percentage is applied to each class. The historical loss percentage time frame used is twelve months. This time frame is based on historical loss experience modeling and other quantitative and mathematical migration techniques over the loss emergence period.

Based on credit risk assessment and the Credit Union's analysis of leading predictors of losses, the Credit Union may apply additional loss multipliers to loan balances.

Real Estate

Real estate loans are pooled by portfolio class and a historical loss percentage is applied to each class. The historical loss percentage time frame used is twelve months. This time frame is based on historical loss experience modeling and other quantitative and mathematical migration techniques over the loss emergence period.

Based on credit risk assessment and the Credit Union's analysis of leading predictors of losses, the Credit Union may apply additional loss multipliers to loan balances.

Consumer Secured

Consumer secured loans include loans secured by shares, certificate of deposits and other investments. These loans are not assessed at an underlying class level. A historical loss percentage is applied to the segment. The historical loss period for 2017 was twelve months. The Credit Union has suffered few losses in this segment historically.

Consumer Unsecured and Credit Cards

Unsecured consumer loans are pooled by portfolio class and a historical loss percentage is applied to each class. The historical loss percentage time frame used is twelve months. This time frame is based on historical loss experience modeling and other quantitative and mathematical migration techniques over the loss emergence period.

Based on credit risk assessment and the Credit Union's analysis of leading predictors of losses, the Credit Union may apply additional loss multipliers to loan balances.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Commercial Business Portfolio

Commercial business loans include loans primarily secured by commercial real estate and business property. These loans are not assessed at an underlying class level. A historical loss percentage is applied to the segment. The historical loss period for 2017 was twelve months. The Credit Union has suffered no losses in this segment historically.

Commercial Participation Loans

Commercial participation offerings are reviewed and selected if the loan meets the Credit Union's criteria. These loans are risk rated under criteria established by CBS. The risk ratings are reviewed periodically and modified when necessary. The Credit Union adjusts the allowance on a monthly basis as a result of the ratings.

Automobile Loan Participations

Automobile loan participation offerings are reviewed by the loan department to ensure proper underwriting standards required by the Credit Union. These loans will be segregated by new and used autos within the portfolio. The portfolios report historical loss percentages based on the type of loan. These percentages are applied on a monthly basis and adjusted as needed.

Student Loan Participations

Student loan participation offerings are obtained and fully insured by Reliant Insurance. As the Credit Union is only participating in insured student loans, an allowance is not needed.

The Credit Union's Estimation Process

The balance of the allowance account for each loan segment is based on a twelve month rolling average for all but commercial loan participations. The balance of the allowance account for commercial loan participations is based upon their commercial risk rating.

Reflected in the portions of the allowance previously described is an amount for imprecision or uncertainty that incorporates the range of probable outcomes inherent in estimates used for the allowance, which may change from period to period. This amount is the result of the management's judgment of risks inherent in the portfolios, economic uncertainties, historical loss experience and other subjective factors, including industry trends, calculated to better reflect the Credit Union's view of risk in each loan portfolio. No single statistic or measurement determines the adequacy of the allowance for loan loss. Changes in the allowance for loan loss and the related provision expense can materially affect net income.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

Loans by Segment

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Credit Union considers the allowance for loan losses of \$562,880 adequate to cover loan losses inherent in the loan portfolio at December 31, 2017.

The following presents the changes in the allowance for loan losses and the recorded investment in loans.

	<u>2017</u>	<u>2016</u>
Balance, Beginning of Year	\$ 343,161	\$ 744,075
Provision Charged to Operations (including negative shares)	514,122	192,139
Loans Charged Off	(375,229)	(841,322)
Recoveries	94,122	103,090
Transfers	<u>(13,296)</u>	<u>145,179</u>
Balance, End of Year	<u>\$ 562,880</u>	<u>\$ 343,161</u>

The following table presents, by portfolio segment, the net losses and required allowance for the year ended December 31, 2017.

	<u>12 Month Net Losses</u>	<u>Required Allowance</u>
Allowance for Loan Losses		
Real Estate Loans	\$ 26,451	\$ 25,992
Used Vehicle Loans	128,466	133,180
Other Secured	11,674	11,356
Other Unsecured Loans	37,879	35,784
Credit Card Loans	58,718	58,839
Automobile Participation Loans	-	21,269
Commercial Business Participation Loans	<u>-</u>	<u>106,172</u>
Subtotal	<u>\$ 263,188</u>	392,592
Management Adjustment		<u>170,288</u>
Total Required Allowance		<u>\$ 562,880</u>

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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CREDIT QUALITY INFORMATION

The following table represents credit exposures by creditworthiness category for the year ended December 31, 2017. The use of creditworthiness categories to grade loans permits management's use of migration analysis to estimate a portion of credit risk. The Credit Union's internal creditworthiness grading system is based on experiences with similarly graded loans. Category ratings are reviewed each quarter, at which time management analyzes the resulting scores, as well as other external statistics and factors, to track the migration of loan performance. Loans that trend upward toward higher levels generally have a lower risk factor associated; whereas, loans that migrate toward lower ratings generally will result in a higher risk factor being applied to those related loan balances.

The Credit Union's internal risk ratings are based on Beacon Scores.

A+ 720 – above	Member poses little to no additional risk.
A 680 – 719	Member poses a nominal risk of loss.
B 640 – 679	Member poses more than a nominal risk but is not showing signs of financial stress. The additional risk based migration analysis of this part of the portfolio based on whether the migration of the portfolio is remaining constant or moving higher or lower.
C 600 – 639	Members are experiencing some degree of stress. Additional risk factors are based on migration analysis of this portfolio.
D 550 – 599	Members are showing above average risk. Additional risk factors are based on migration analysis of portfolio.
E 549 – below	Members are high risk. Additional risk factors are based on migration analysis of portfolio.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Credit Quality Indicators
As of December 31, 2017
Consumer Credit Exposure
Credit Risk Profile by Creditworthiness Category by Class of Loan

	<u>New Auto</u>	<u>Used Auto</u>	<u>Real Estate</u>	<u>Other</u>	<u>Total</u>
720 and above	\$ 3,074,516	\$ 6,675,703	\$ 3,895,876	\$ 5,511,618	\$ 19,157,713
680 to 719	754,973	2,671,242	981,466	1,433,433	5,841,114
640 to 679	172,909	2,833,927	791,070	1,730,050	5,527,956
600 to 639	114,151	1,816,848	466,618	753,765	3,151,382
550 to 599	67,307	1,022,024	326,289	595,151	2,010,771
549 and below	-	545,950	99,172	215,920	861,042
Total	<u>\$ 4,183,856</u>	<u>\$ 15,565,694</u>	<u>\$ 6,560,491</u>	<u>\$ 10,239,937</u>	<u>\$ 36,549,978</u>

The above table represents the credit quality indicators per loan category that the Credit Union has maintained. Amounts are not inclusive of all loans the Credit Union maintains.

The following table presents performing and nonperforming real estate loans based on payment activity for the year ended December 31, 2017. Payment activity is reviewed by management on a quarterly basis to determine how loans are performing. Loans are considered to be nonperforming when days delinquent are greater than 60 days in the previous quarter.

	<u>First Mortgages</u>	<u>Real Estate</u>
Performing	\$ 13,661,209	\$ 6,218,821
Nonperforming	<u>158,945</u>	<u>145,778</u>
Total	<u>\$ 13,820,154</u>	<u>\$ 6,364,599</u>

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

AGE ANALYSIS OF PAST DUE LOANS TO MEMBERS BY CLASS

Following is a table which includes an aging analysis of the recorded investment of past due loans to members as of December 31, 2017.

Credit Quality Information
Age Analysis of Past Due Loans to Members by Class of Loan to Member
As of December 31, 2017

	30-60 Days Past <u>Due</u>	61-180 Days Past <u>Due</u>	Greater Than 181 Days <u>Past Due</u>	<u>Current</u>	Total Loans to <u>Member</u>
New Automobiles	\$ 23,731	\$ -	\$ -	\$ 4,276,118	\$ 4,299,849
Used Automobiles	217,490	220,471	187,134	15,361,885	15,986,980
Indirect-New & Used Auto	-	-	-	11,616	11,616
First Mortgages	700,376	37,536	42,664	13,039,578	13,820,154
Real Estate	210,374	105,725	201,881	6,008,448	6,526,428
Credit Card	13,348	47,784	70,931	6,115,897	6,247,960
Automobile Loan Participations	-	-	-	10,634,588	10,634,588
Commercial Participations	-	-	-	11,455,584	11,455,584
Student Loan Participations	40,404	3,889	2,911	2,094,180	2,141,384
Other	29,000	48,707	88,072	3,976,131	4,141,910
Purchased Notes	145,600	9,972	8,085	4,664,515	4,828,172
Member Business Loans	-	-	-	2,861,726	2,861,726
Total	<u>\$ 1,380,323</u>	<u>\$ 474,084</u>	<u>\$ 601,678</u>	<u>\$ 80,500,266</u>	<u>\$ 82,956,351</u>

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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IMPAIRED LOANS

The Credit Union considers a loan to be impaired when, based on current information and events, the Credit Union determines that the Credit Union will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. Determination of impairment is treated the same across all classes of loans. When the Credit Union identifies a loan as impaired, the Credit Union measures the impairment based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole (remaining) source of repayment for the loan is the operation or liquidation of the collateral. In these cases, the Credit Union uses the current fair value of the collateral, less estimated selling costs when foreclosure is probable, instead of discounted cash flows. If the Credit Union determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), the Credit Union recognizes impairment through an allowance estimate or a charge-off to the allowance. The Credit Union determines impairment based on a 61 day default period and all loans classified as TDRs.

When the ultimate collectability of the total principal of an impaired loan is in doubt and the loan is on nonaccrual status, all payments are applied to principal, under the cost recovery method. When the ultimate collectability of the total principal of an impaired loan is not in doubt and the loan is on nonaccrual status, contractual interest is credited to interest income when received, under the cash basis method.

NONACCRUAL LOANS

The Credit Union generally places loans on nonaccrual status when the full and timely collection of interest or principal becomes uncertain, part of the principal balance has been charged off and no restructuring has occurred or the loans reach over 60 days past due.

When the Credit Union places a loan on nonaccrual status, the Credit Union reverses the accrued unpaid interest receivable against interest income and account for the loan on the cash or cost recovery method, until it qualifies for return to accrual status. Generally, the Credit Union returns a loan to accrual status when (a) all delinquent interest and principal become current under the terms of the loan agreement, or (b) the loan is both well-secured and in the process of collection and collectability is no longer doubtful.

The Credit Union has determined that the entire balance of a loan is contractually delinquent for all classes if the minimum payment is not received by the specified due date on the member's statement. Interest and fees continue to accrue on past due loans until the date the loan goes into nonaccrual status, if applicable.

TRUPARTNER CREDIT UNION, INC.
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The following table presents the loans receivable on nonaccrual status by allowance for loan loss segments as of December 31, 2017.

Used Autos	\$ 465,386
First Mortgages	158,945
Real Estate	67,033
Credit Cards	118,715
Member Business	46,660
Student Loans	6,800
Other Unsecured	<u>134,241</u>
	<u>\$ 997,780</u>

Information on troubled debt restructurings is as follows:

	December 31, 2017	
	Pre-modification	Post-modification
Number of	Outstanding	Outstanding
<u>Contracts</u>	<u>Recorded</u>	<u>Recorded</u>
	<u>Investment</u>	<u>Investment</u>
Troubled Debt Restructurings:		
New Automobiles	1	\$ 8,442
Used Autos	7	60,056
Real Estate	1	51,804
Credit Cards	3	12,833
Other Unsecured	<u>2</u>	<u>378</u>
	<u>14</u>	<u>\$ 133,513</u>
	<u>\$ 166,081</u>	

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

NOTE I - PREMISES AND EQUIPMENT

Principal categories of premises and equipment as of December 31 are summarized as follows:

	<u>2017</u>	<u>2016</u>
Land and Improvements	\$ 988,992	\$ 988,992
Building and Improvements	6,151,538	4,739,043
Furniture, Fixtures and Equipment	<u>1,074,430</u>	<u>3,147,497</u>
Total Premises and Equipment	8,214,960	8,875,532
Accumulated Depreciation	<u>(3,050,398)</u>	<u>(5,757,431)</u>
Premises and Equipment, Net	<u>\$ 5,164,562</u>	<u>\$ 3,118,101</u>

Depreciation expense for the years ended December 31, 2017 and 2016 amounted to \$314,477 and \$276,467, respectively.

NOTE J - FORECLOSED ASSETS

The balances of real estate acquired through foreclosure (foreclosed assets) are stated separately on the statement of financial condition. At December 31, 2017 and 2016, the Credit Union had foreclosed assets owned with gross balances of \$923,609 and \$1,010,533. At December 31, 2017 and 2016, the estimated net realizable value of the properties is \$923,609 and \$1,010,533, respectively.

NOTE K - LINE OF CREDIT

The Credit Union maintains a line of credit with Corporate One Credit Union, Inc. The line of credit provides for short-term borrowings up to \$5,000,000. Interest accrues on the unpaid balance of the principal until paid. The line of credit is renewable semi-annually with interest charged at prevailing rates. The line is collateralized by substantially all of the Credit Union's assets.

There was no outstanding loan balance as of December 31, 2017 and 2016.

There was interest expense on borrowed funds as of December 31, 2017 and 2016 in the amount of \$48 and \$188, respectively.

TRUPARTNER CREDIT UNION, INC.
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NOTE L - MEMBERS' SHARES AND SAVINGS ACCOUNTS

Members' shares and savings accounts at December 31 are summarized with the weighted average rate as follows:

	<u>2017</u>	<u>Rate</u>	<u>2016</u>	<u>Rate</u>
Share Drafts	\$ 24,207,896	.00%	\$ 22,091,676	.00%
Share Accounts	51,004,245	.16%	48,710,809	.15%
IRA and Share Certificates	24,146,207	1.01%	26,638,154	.99%
Money Market Shares	27,477,634	.58%	29,645,994	.54%
IRA Shares	<u>5,918,775</u>	.70%	<u>5,275,809</u>	.68%
	<u>\$ 132,754,757</u>		<u>\$ 132,362,442</u>	

The aggregate amount of members' shares and savings accounts over the insured limit of \$250,000 at December 31, 2017 and 2016 is \$8,973,141 and \$9,217,273, respectively.

A summary of shares and savings accounts by maturity as of December 31 is as follows:

	<u>2017</u>	<u>2016</u>
No Contractual Maturity	\$ 108,608,550	\$ 105,724,289
Maturity within One Year	16,599,121	17,571,806
Maturity after One through Five Years	<u>7,547,086</u>	<u>9,066,347</u>
	<u>\$ 132,754,757</u>	<u>\$ 132,362,442</u>

A summary of IRA and share certificates by interest rate at December 31 is as follows:

	<u>2017</u>	<u>2016</u>
0.00% - 0.99%	\$ 15,035,364	\$ 16,491,707
1.00% - 1.49%	6,029,324	6,328,784
1.50% - 1.99%	1,445,280	1,619,449
2.00% - 2.49%	1,154,668	936,592
2.50% - 2.99%	<u>481,572</u>	<u>1,261,622</u>
	<u>\$ 24,146,208</u>	<u>\$ 26,638,154</u>

TRUPARTNER CREDIT UNION, INC.
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At December 31, 2017, scheduled maturities of IRA and share certificates are as follows:

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021 and thereafter</u>
0.00% - 0.99%	\$ 13,255,204	\$ 992,064	\$ 690,697	\$ 97,399
1.00% - 1.49%	2,549,076	2,482,229	390,455	607,563
1.50% - 1.99%	474,565	82,443	334,627	553,644
2.00% - 2.49%	320,275	96,109	36,183	702,100
2.50% - 2.99%	<u>-</u>	<u>-</u>	<u>326,042</u>	<u>155,530</u>
	<u>\$ 16,599,120</u>	<u>\$ 3,652,845</u>	<u>\$ 1,778,004</u>	<u>\$ 2,116,236</u>

At December 31, 2016, scheduled maturities of IRA and share certificates are as follows:

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020 and thereafter</u>
0.00% - 0.99%	\$ 13,907,740	\$ 2,421,993	\$ 161,974	\$ -
1.00% - 1.49%	2,813,130	1,146,861	1,470,901	897,892
1.50% - 1.99%	261,754	645,548	44,400	667,747
2.00% - 2.49%	589,183	209,668	94,207	43,534
2.50% - 2.99%	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,261,622</u>
	<u>\$ 17,571,807</u>	<u>\$ 4,424,070</u>	<u>\$ 1,771,482</u>	<u>\$ 2,870,795</u>

Interest expense on members' shares and savings accounts at December 31 is summarized as follows:

	<u>2017</u>	<u>2016</u>
Share Certificates	\$ 171,029	\$ 192,849
IRA Shares	38,923	40,130
IRA Certificates	85,932	83,405
Money Market Shares	166,899	165,692
Share Accounts	<u>83,786</u>	<u>83,067</u>
	<u>\$ 546,569</u>	<u>\$ 565,143</u>

**TRUPARTNER CREDIT UNION, INC.
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Included in members' shares and savings accounts at December 31, 2017 and 2016 are shares of \$2,893,295 and \$3,701,396, to directors, officers, employees and other related parties of the Credit Union. These share accounts were opened in the ordinary course of business and are paid interest at normal rates.

NOTE M - RELATED PARTY TRANSACTIONS

Virtually all employees and members of the Board of Directors have deposit and loan accounts at the Credit Union. The terms of transactions involving these accounts (e.g., interest rates charged and paid) are comparable to other members' accounts. The aggregate loan and share balances of these loans are disclosed in the preceding notes.

NOTE N - RETIREMENT PLANS

The Credit Union adopted an IRC 401(k) profit sharing plan for substantially all eligible employees as of January 1, 1997. The Credit Union matches a percentage of the employees' deferrals under the 401(k) provision of the plan. Effective January 1, 2006, the plan was amended to allow the Board to determine the amount of the employer base contribution (if any) that will be made each year for participants employed by the Credit Union at year end. For the years ended December 31 the Credit Union contributed the following amounts:

	<u>2017</u>	<u>2016</u>
401(k) match	<u>\$ 70,635</u>	<u>\$ 75,637</u>
Discretionary profit sharing contribution	<u>\$ 30,469</u>	<u>\$ -</u>

**TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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NOTE O - COMMITMENTS AND CONTINGENT LIABILITIES

The Credit Union is a party to various legal actions normally associated with financial institutions, the aggregate effect of which, in the opinion of management and legal counsel, would not be material to the financial condition or results of operations of the Credit Union.

Financial Instruments with Off-Balance-Sheet Risk

The Credit Union is a party to conditional commitments to lend funds in the normal course of business to meet the financing needs of its members. These commitments represent financial instruments to extend credit which include lines of credit, credit cards and home equity lines that involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements.

The Credit Union's exposure to credit loss is represented by the contractual notional amount of these instruments. The Credit Union uses the same credit policies in making commitments as it does for loans recorded in the financial statements.

Unless otherwise noted, the Credit Union does not require collateral or other security to support financial instruments with credit risk.

Following is a summary of the Credit Union's financial instruments with contract amounts representing credit risk at December 31. The annual percentage rate for credit cards can change upon a thirty day notice to the membership but is considered a fixed rate of interest.

	<u>2017</u>		<u>2016</u>	
	<u>Variable</u>	<u>Fixed Rate</u>	<u>Variable</u>	<u>Fixed Rate</u>
Line of Credit	\$ 2,407,569	\$ 690,639	\$ 2,323,716	\$ 746,135
Credit Cards	<u>-</u>	<u>12,457,483</u>	<u>-</u>	<u>12,608,521</u>
	<u>\$ 2,407,569</u>	<u>\$ 13,148,122</u>	<u>\$ 2,323,716</u>	<u>\$ 13,354,656</u>

TRUPARTNER CREDIT UNION, INC.
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Commitments to extend credit are agreements to lend to a member as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Credit Union evaluates each member's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Credit Union upon extension of credit, is based on management's credit evaluation of the counter party. Collateral held generally consists of certificates of deposit, share accounts, automobiles and real estate.

Unfunded commitments under lines-of-credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing members. These lines-of-credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Credit Union is committed.

Financial Instruments with Concentrations of Credit Risk

The Credit Union has approximately 550 sponsor groups. Most of the Credit Union's business activity is with its members and their immediate families. Membership is open to all residents of Hamilton, Butler, Clermont, and Warren Counties in Ohio. The total loans outstanding to those members at December 31, 2017 and 2016 are listed on the statement of financial condition. The Credit Union's policy for requiring collateral is dependent upon the type of loan requested. Adequate collateral is required for all vehicles, share secured, home equity, first mortgage or other collateralized loan requests.

Cash and Investments in Excess of Insured Limits

At December 31, 2017 and 2016, deposits at the Corporate Credit Union totaled \$2,609,690 and \$3,628,237, respectively, per the Corporate Credit Union's records. Funds are insured up to \$250,000 except the capital accounts which are uninsured. At December 31, 2017 and 2016, the Credit Union had funds on deposit at the Corporate Credit Union in excess of insured limits in the amount of \$2,359,690 and \$3,378,237, respectively, which includes the Perpetual Capital Contributed in the amount of \$1,185,196.

At December 31, 2017 and 2016, deposits in other financial institutions exceeding the insured limit of \$250,000 totaled \$134,806 and \$134,919, respectively, per the financial institution's records.

TRUPARTNER CREDIT UNION, INC.
NOTES TO FINANCIAL STATEMENTS
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Geographical Concentration of Credit Risk

The Credit Union maintains four offices in the Greater Cincinnati area. The Credit Union is dependent upon the economy in the area.

Loss Contingency

The Credit Union is a defendant in a lawsuit by U.S. Bank National Association for breach of contract. The Plaintiff seeks to recover a termination fee of \$343,913 plus interest at 1.5% per month in addition to a \$7,500 de-conversion fee. The Plaintiff also seeks to recover its attorneys' fees and costs, in addition to its breach of contract damages. On February 12, 2018, the Plaintiff offered to settle the case for \$358,412, which represents removing a \$7,500 de-conversion fee and attorneys' fees to date. The Credit Union intends to vigorously defend the claims of breach of contract. It is too early in the proceeding to determine which party is likely to prevail on the merits of this case in the event the matter were to proceed to trial. Therefore, no liability has been recorded by the Credit Union as of December 31, 2017. The parties are scheduled to mediate the suit on February 23, 2018.

NOTE P - REGULATORY CAPITAL

The Credit Union is subject to various regulatory net worth requirements. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Credit Union's financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, the Credit Union must meet specific capital regulations that involve quantitative measures of the Credit Union's assets, liabilities and certain off-balance-sheet items as calculated under generally accepted accounting principles. The Credit Union's capital amounts and net worth classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Credit Union to maintain minimum amounts and ratios (set forth in the table below) of net worth (as defined in the regulations) to total assets (as defined). Credit unions are also required to calculate a Risk-Based Net Worth (RBNW) Requirement which establishes whether or not the Credit Union will be considered "complex" under the regulatory framework. The minimum ratio to be considered complex under the regulatory framework is 6%. Management believes, as of December 31, 2017, that the Credit Union meets all capital adequacy requirements to which it is subjected.

TRUPARTNER CREDIT UNION, INC.
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As of December 31, 2017, the Credit Union is categorized as “well capitalized” under the regulatory framework for prompt corrective action. To be categorized as “well capitalized”, the Credit Union must maintain a minimum net worth ratio of 7% of assets and meet any applicable RBNW Requirement. There are no conditions or events since the calculation date that management believes have changed the Credit Union’s category.

The Credit Union’s actual capital amounts and ratios at December 31, 2017 and 2016 are also presented in the table below.

	<u>Actual</u>		<u>To be Adequately Capitalized under the Prompt Corrective Action Provisions</u>		<u>To be Well Capitalized under the Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
December 31, 2017	\$15,450,721	10.36%	≥\$8,950,128	≥6.0%	≥\$10,441,816	≥7.0%
December 31, 2016	\$15,132,052	10.15%	≥\$8,949,763	≥6.0%	≥\$10,441,390	≥7.0%

NOTE Q - FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC 820, *Fair Value Measurements*, provides framework for measuring fair value that requires an entity to determine fair value based on exit price in the principal market for the asset or liability being measured. Fair value is defined as the exchange price that would be received on the measurement date to sell an asset or the price paid to transfer a liability in the principal or most advantageous market available to the entity in an orderly transaction between market participants. The guidance also establishes a three level fair value hierarchy that describes the inputs that are used to measure assets and liabilities.

- Level 1 asset and liability fair values are based on quoted prices in active markets for identical assets and liabilities.
- Level 2 asset and liability fair values are based on observable inputs that include: quoted market prices for similar assets or liabilities; quoted market prices that are not in an active market; or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the assets and or liabilities.

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- Level 3 assets and liabilities are financial instruments whose value is calculated by the use of pricing models and/or discounted cash flow methodologies, as well as financial instruments for which the determination of fair value requires significant management judgment or estimation.

The estimated fair values of the Credit Union’s financial instruments at December 31, none of which are held for trading purposes, are as follows:

	2017		2016	
	<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Carrying Amount</u>	<u>Fair Value</u>
Financial Assets:				
Cash and cash equivalents	\$ 3,807,415	\$ 3,807,415	\$ 6,131,609	\$ 6,131,609
Deposits at the corporate credit union	1,185,196	1,185,196	1,185,196	1,185,196
Time deposits	22,569,065	22,569,065	26,545,271	26,545,271
Investments held-to-maturity	26,343,157	26,042,003	31,273,089	31,273,089
Investments available-for-sale	102,820	102,820	103,012	103,012
Other investments	3,053,780	3,053,780	2,892,159	2,892,159
Loans receivable	82,393,471	82,393,471	73,564,252	73,564,252
Accrued interest receivable	461,182	461,182	393,920	393,920

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	2017		2016	
	<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Carrying Amount</u>	<u>Fair Value</u>
Financial Liabilities:				
Members' shares and savings accounts	\$132,754,757	\$132,754,757	\$132,362,442	\$132,362,442
Off-balance-sheet Credit Related Financial Instruments:				
Commitments to extend credit	\$ -	\$ 15,555,691	\$ -	\$ 15,678,372

The carrying amounts in the preceding table are included in the statement of financial condition under the applicable captions.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

- *Cash and cash equivalents:* The carrying amounts reported in the statement of financial condition for cash and cash equivalents approximate those assets' fair values.
- *Deposits at the corporate credit union:* The carrying amounts reported in the statement of financial condition approximate fair values because of the short maturities of those instruments.
- *Time deposits:* The fair values of investments are based on quoted market prices for those or similar investments.
- *Investments held-to-maturity:* Fair values of securities are usually based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.
- *Investments available-for-sale:* Fair values of securities are usually based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

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- *Loans to Members:* Fair value has not been discounted for future cash flows expected to be received for a loan or group of loans using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. This method considers interest rate changes and credit risk changes within the discount rate chosen.
- *Accrued interest receivable:* The carrying amounts of accrued interest approximate the fair values.
- *Members' Share Deposits:* The fair value of share drafts, regular savings and money market accounts is the amount payable on demand at the reporting date. The fair value of individual retirement accounts and certificates of deposit has not been discounted for future cash flows using the market rates offered as of December 31 for similar deposits with the same remaining maturities.
- *Loan Commitments:* Commitments to extend credit were evaluated and fair value was determined using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest and the committed rates.

The Credit Union has no financial instruments that are held or issued for trading purposes.

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Fair Value of Financial Instruments Measured on a Recurring Basis

Fair values of assets and liabilities measured on a recurring basis are as follows:

	<u>Fair Value Measurements at December 31, 2017 Using:</u>			
	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Time deposits	\$ 22,569,065	\$ -	\$ 22,569,065	\$ -
Investments held-to-maturity	26,042,003	26,042,003	-	-
Investments available-for-sale	102,820	102,820	-	-
Other investment	3,053,780	-	3,053,780	-

	<u>Fair Value Measurements at December 31, 2016 Using:</u>			
	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Time deposits	\$ 26,545,271	\$ -	\$ 26,545,271	\$ -
Investments held-to-maturity	31,026,515	31,026,515	-	-
Investments available-for-sale	103,012	103,012	-	-
Other investment	2,892,159	-	2,892,159	-